

The logo for Colliers International, featuring the word "Colliers" in a large, white, serif font above the word "INTERNATIONAL" in a smaller, white, sans-serif font. The text is set against a dark blue rectangular background with a thin white border and a horizontal stripe of red, yellow, and blue at the bottom.

Colliers
INTERNATIONAL

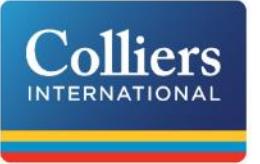
Accelerating success.

COLLIERS INTERNATIONAL INDUSTRIAL OCCUPIER SURVEY

April 2020

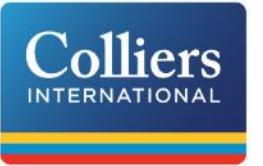
EXPERTS IN INDUSTRIAL

EXECUTIVE SUMMARY

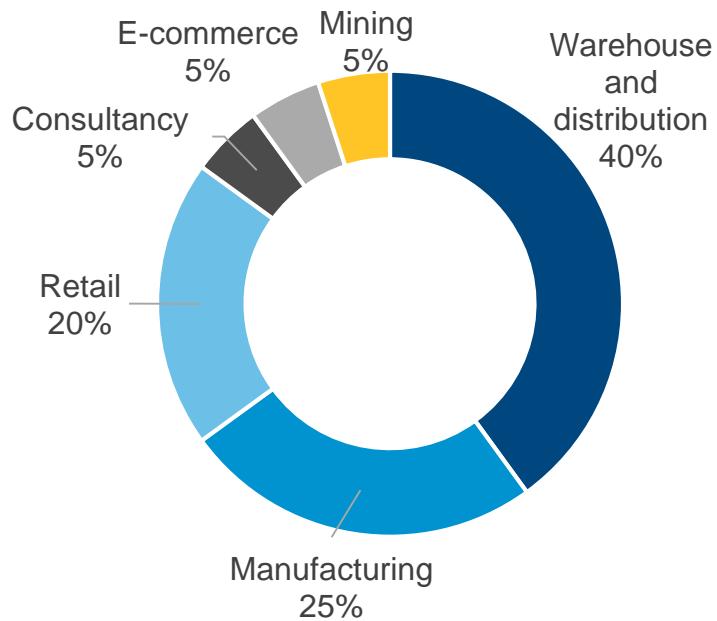


- Occupiers remain optimistic about current trading conditions with **53%** expecting their volume of business to be better off or the same as it is now over the next three months. Similarly, **75%** expect their workforce to remain the same or grow over the next 24 months.
- Despite the pace in which COVID-19 occurred, **45%** of industrial occupiers had a plan to deal with the situation before the start of the crisis. Encouragingly, **74%** of occupiers already had a risk management plan in place.
- The biggest impact of COVID-19 on industrial occupiers has stemmed from revenue loss, increased cost of doing business and idle capacity which collectively impacted **55%** of businesses. On the other hand, **21%** of occupiers reported minimal impact on their business as a result of COVID-19.
- To achieve efficiencies and better respond to the impacts of COVID-19 on their business, **85%** of occupiers have reviewed their supply chain network.
- In selecting a warehouse, almost **74%** of occupiers see access to key transport infrastructure and functionality as the most important factors.
- **65%** of occupiers plan to remain at their current location/s over the next 12 months while **30%** plan to relocate to a larger warehouse over the same period.

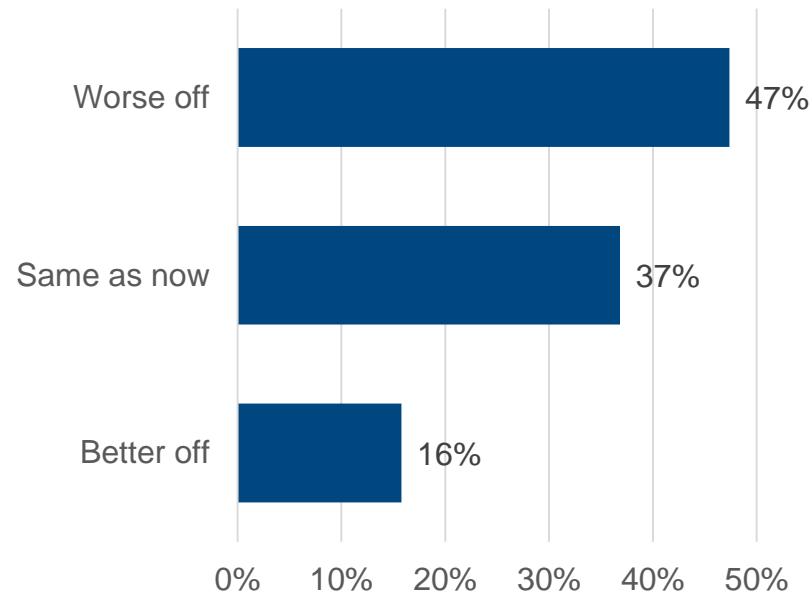
OCCUPIER SURVEY



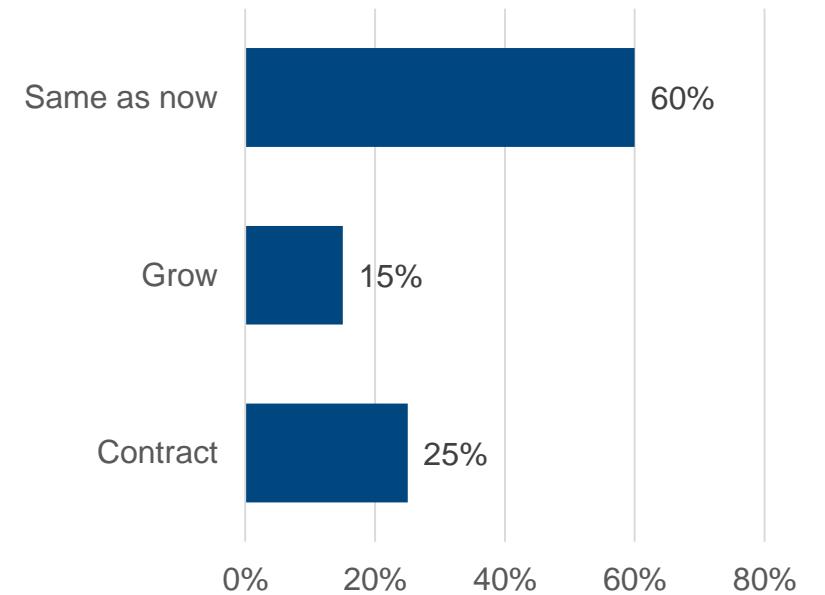
What industry best describes your business operations?



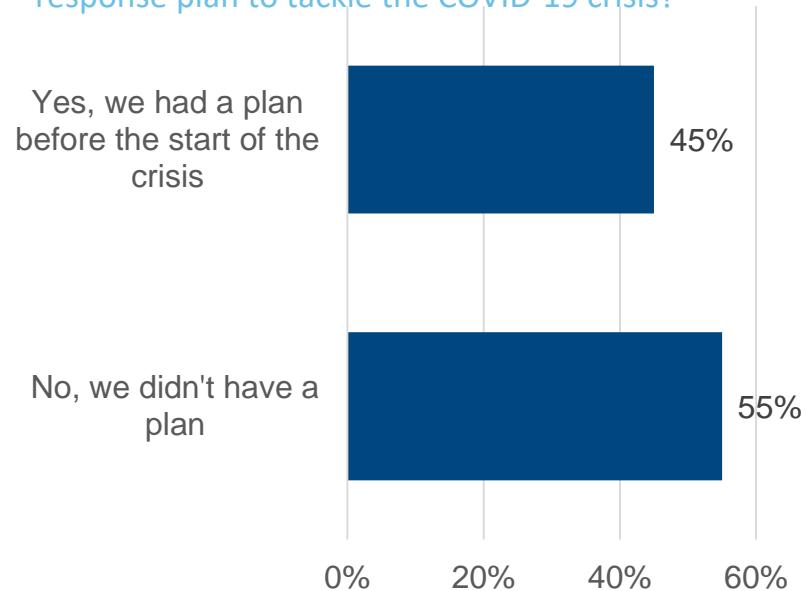
In the next three months, do you expect your volume of business to be better off or worse than it is now?



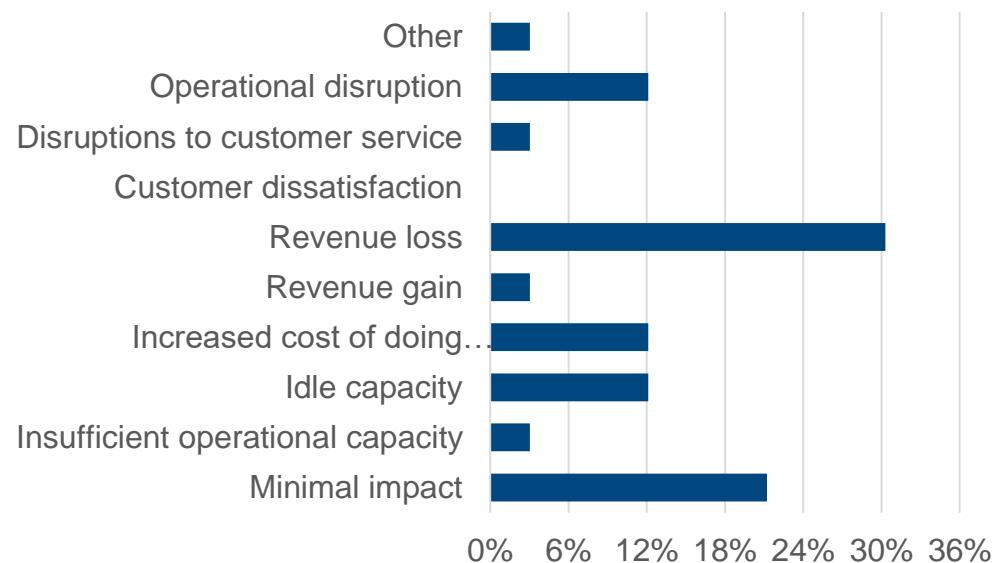
In the next 24 months, do you expect your workforce to grow or contract?



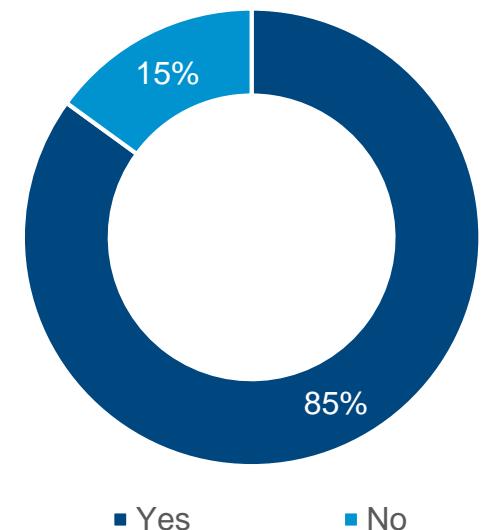
Did your business have an operational response plan to tackle the COVID-19 crisis?



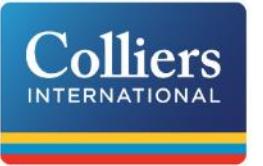
What has been the major impact of COVID-19 to your business?



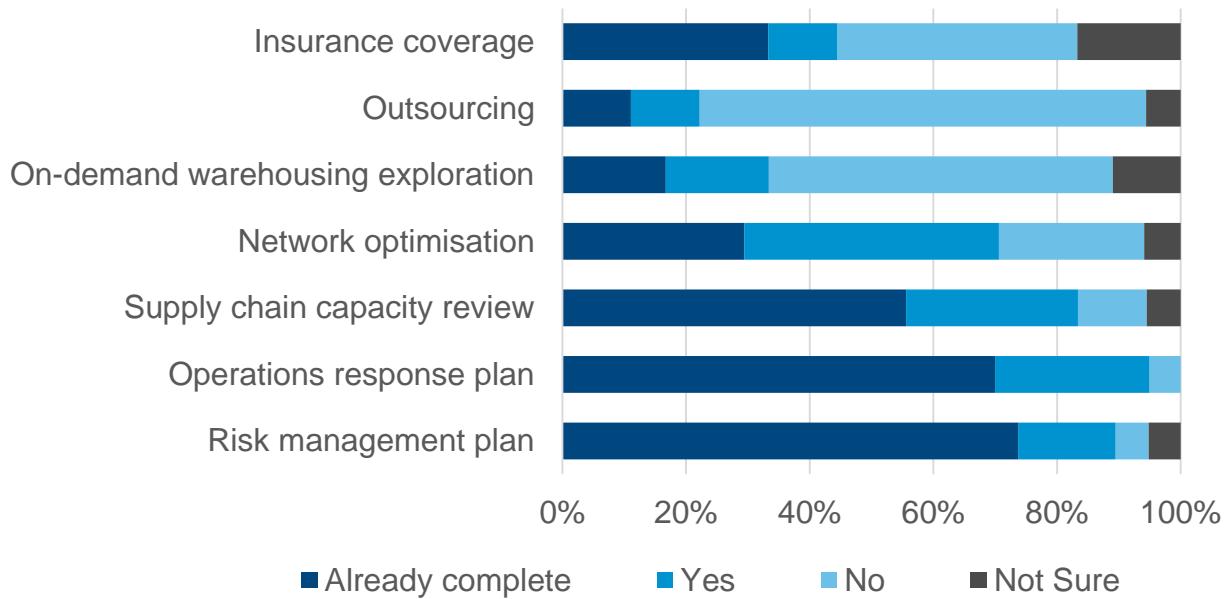
In light of changing volumes, have you reviewed your supply chain to deal with COVID-19?



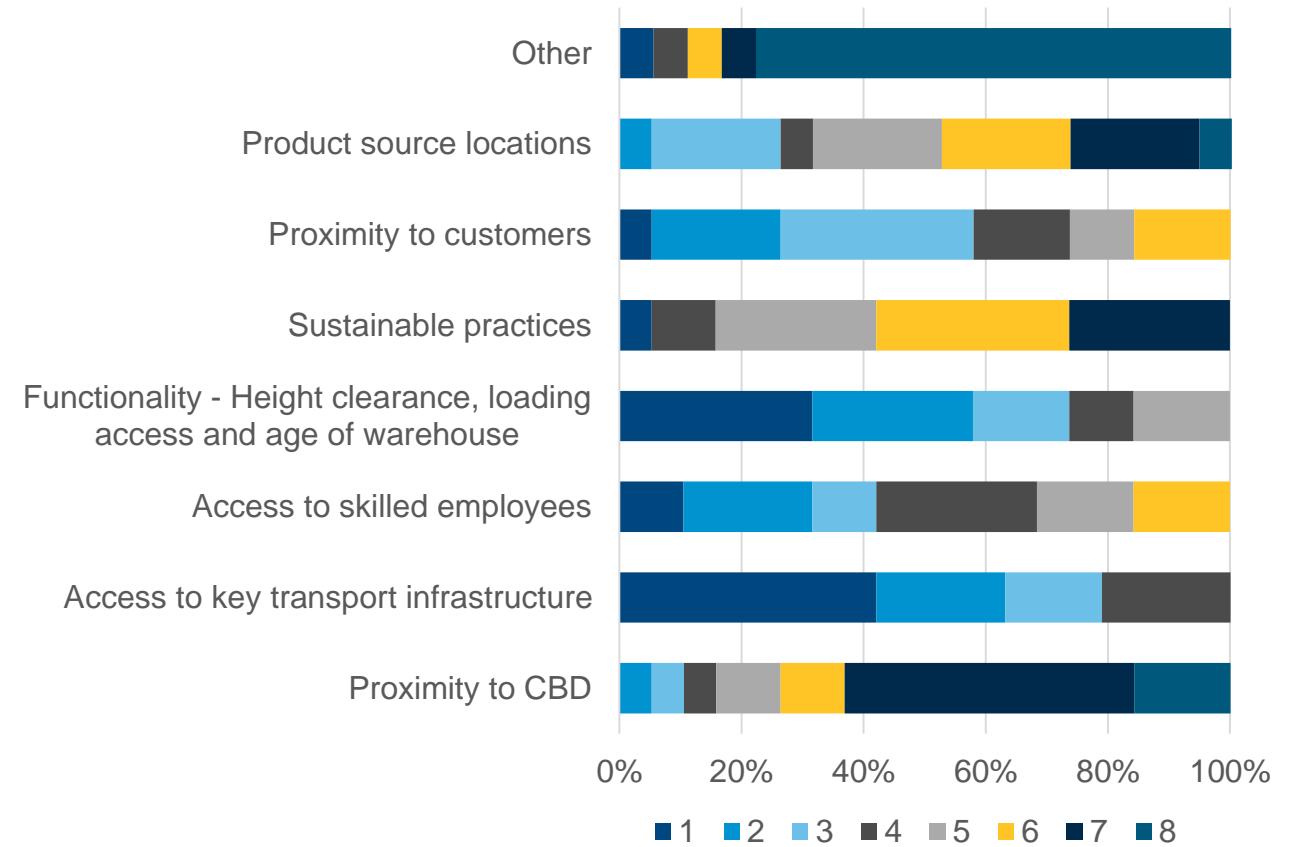
OCCUPIER SURVEY



What will your business be doing in the short or long term to prevent future impacts to your supply chain?



When selecting a warehouse, what do you consider most important? (1 being most important and 8 being least important).



Do you intend to relocate/resize your real estate footprint over the next 12 months?

